

# **ARMOR CONSTRUCTION COMPANY, INC.**

**New Mexico License #90384**

The Armor Construction Company, Incorporated is a growing company that was established in 2002 with its main office in El Paso, Texas. We are a HUB certified corporation with Licensing in the State of New Mexico, Insured and Bonded. Our executive level management team and staff of professionals have over 20 years of experience in the construction industry which has created quality craftsmanship and an unsurpassed dedication to complete customer satisfaction. The mission of this company is simple and straight forward, we rely on our people as the cornerstone of our success and the mindset is one of passion, integrity and self responsibility. Our management team and skilled craftsman are dedicated to mission accomplishment, teamwork, safety and foremost the dedication to each and every project.

The Armor Construction Company is organized and effective in serving all regions in the States of New Mexico and Texas on small, medium and large scale commercial and residential projects. We are a construction industry leader and an innovative builder which provides a complete range of construction industry services and an extensive amount of experience for complete commercial and residential construction. Our clients have included federal, state and local agencies, as well as multi-national corporations and entrepreneurial property owners. We are a leading construction company with a multitude of accolades and awards which include the NARI – National Contractor of the Year Award and the NARI – Regional Contractor of the Year Award. Our long time memberships also include the Better Business Bureau and the National Association of the Remodeling Industry (NARI).

## **Executive Management and Staff**

Patricia Loya	CEO/Board of Directors President
Hector Loya	President
Frank Martinez	Project Manager/Estimator
Javier Duran	Construction Manager
Alma Cordova	Finance Manager
Jose Briones	Office/HR Administrator
Oscar Loya	Superintendent
Jesus Borrego	Foreman

# ARMOR CONSTRUCTION COMPANY, INC.

## Ground Up, Addition and Remodeling Projects



We are proud to show our clients the quality craftsmanship that goes into each and every project from start to finish. This commercial project was a ground up construction for a large Medical Center (shown at 30% completion above and 100% completion below).



# ARMOR CONSTRUCTION COMPANY, INC.

## Ground Up, Addition and Remodeling Projects



This government contract was a large commercial addition and remodeling project for the Ysleta Post Office in El Paso, TX. All stages of this project were completed with quality craftsmanship and complete customer satisfaction (shown at 35% completion above and 100% completion and satisfaction below).





## **ARMOR CONSTRUCTION COMPANY PHILOSOPHY:**

Armor Construction Company, Inc. has established its professional reputation with many government, private agencies and firms as a quality, honest and reliable general contracting company. This company has completed many major projects and has therefore excelled into being an industry leader gaining the recognition and obtaining the complete satisfaction of our clients necessary to succeed and flourish in this industry.

The greatest belief within our company is that each and every client is important and deserves our complete and undivided attention no matter how big or small the project is, we will provide the same professional and quality service to all of our clients. We look to continue in developing and enriching our relationships with previous, current and potential clients as a commitment to excellence and satisfaction for all of our clients.

## **COMMERCIAL PROJECTS FOR 2007:**

<b>CONTRACTING AGENCY</b>	<b>POINT OF CONTACT</b>	<b>\$ AMOUNT OF PROJECT(S)</b>	<b>PROJECT TITLE</b>
USPS Ed A. Wilson, Inc. 2704 Lipscomb St. Fortworth, TX 76110	Mark Scholl (817) 926-0231	\$1,050,486.25	<b>Ruidoso Post Office</b> Retaining Wall/Site Upgrade Ruidoso, NM
		\$ 75,109.00	<b>McAllen Post Office</b> Dock Canopy Repair/ Interior Painting McAllen, TX
Barron's Superette 7555 Acapulco El Paso, TX 79914	Robert Barron (915) 525-2671	\$ 684,180.94	<b>Supermarket Renovations and Construction</b> El Paso, TX
USPS South West FSO 7800 N. Stemmons Frwy Suite 400 Dallas, TX 75247	Lee McKinley (505) 832-3330	\$ 27,488.54	<b>Sandy Creek Post Office</b> Replace Store Folding Door El Paso, TX
		\$ 31,628.00	<b>Coronado Post Office</b> Replace Vestibule Doors El Paso, TX
Proper Foods 1319 E. Pine St. Deming, NM 88030	Carroll Wilson (505) 546-4442	\$3,268,987.51	<b>Food Processing Plant</b> Heavy Industrial Construction Deming, NM
BMC Logistics 2375 Peralta Ave. Deming, NM 88030	Frank Martinez (915) 217-7768	\$ 192,400.24	<b>Army National Guard Forward Operation Base</b> Billeting/Supply/Medical and Admin Bldg-Custom Modifications Deming, NM
Border Foods 406 J. Street Deming, NM 88030	Jay Rex (937) 417-7541	\$ 69,598.50	<b>Food Processing Plant</b> Custom Modifications Deming, NM
Federal Reserve Bank 301 Main St. El Paso, TX 79901	Tony Soto (915) 521-5200	\$ 99,613.04	<b>Bank Remodel &amp; Upgrades</b> Ongoing Projects El Paso, TX

**RESIDENTIAL PROJECTS FOR 2007:**

<b>CONTRACTING AGENCY</b>	<b>POINT OF CONTACT</b>	<b>\$ AMOUNT OF PROJECT(S)</b>	<b>PROJECT TITLE</b>
Gilbert Ramos 11294 Enid Wilson El Paso, TX 79935	Gilbert Ramos (915) 252-2337	\$32,600.00	<b>Interior Remodel</b>
Richard Ortega 2217 Sea Palm El Paso, TX 79936	Richard Ortega (915) 479-7545	\$38,300.00	<b>Room Addition and Kitchen Remodel</b>

**COMMERCIAL PROJECTS FOR 2006:**

<b>CONTRACTING AGENCY</b>	<b>POINT OF CONTACT</b>	<b>\$ AMOUNT OF PROJECT(S)</b>	<b>PROJECT TITLE</b>
USPS Ed A. Wilson, Inc. 2704 Lipscomb St. Fortworth, TX 76110	Mark Scholl (817) 926-0231	\$1,174,486.25	<b>Ysleta Post Office</b> Retail Space Expansion El Paso, TX
		\$ 875,275.11	<b>Las Cruces Post Office</b> Retail Space Expansion and Parking Lot Renovations Las Cruces, NM
		\$ 642,499.84	<b>Coronado Post Office</b> Parking Lot and Landscaping Renovations El Paso, TX
Dr. Micheal Annabi 220 Thunderbird El Paso, TX 79912	Doug Rutter (915) 581-1040	\$1,218,478.22	<b>Medical Center Bldg.</b> Ground Up Construction El Paso, TX

**RESIDENTIAL PROJECTS FOR 2006:**

<b>CONTRACTING AGENCY</b>	<b>POINT OF CONTACT</b>	<b>\$ AMOUNT OF PROJECT(S)</b>	<b>PROJECT TITLE</b>
John John 93 Eagle Creek Ruidoso, NM 88345	John John (505) 336-7474	\$1,204,018.44	<b>Custom Home Remodeling</b> Interior and Exterior



**Patricia Loya:** Mrs. Loya is the CEO/Board of Directors President for the Armor Construction Co., Inc. Due to the high demand for commercial and residential construction projects in New Mexico and Texas, Mrs. Loya decided to expand operations into New Mexico and Texas in May 2004. Mrs. Loya has extensive management experience in the Real Estate Industry, bringing her knowledge and experience to the company which has been a definite asset. Mrs. Loya has approximately 20 years of successful and progressive experience in employment and training programs with exceptional knowledge of WIA programs. She possesses an extensive amount of knowledge and experience in performance measures, program eligibility, public relations, customer service, management and staff training and supervision.

**Education:**

Park University  
Fort Bliss, Texas  
B.S. Social Psychology

**Personal Experience:**

**Armor Construction Company, Inc.**

CEO/Board of Directors President  
El Paso, TX  
2002 – Present

Duties: Direct all corporate business, actively participate in all project bidding, contracts and operations. Conduct all corporate meetings and minutes with board members and provide direction and resolution for all upcoming business and projects.

**ACS State & Local Solutions**

Operations Manager

El Paso, TX  
2004 - Present

Duties: Oversee the programmatic activities/operations of the project; reviews, recommends, reports and implements programs to ensure that the project meets contractual obligations and successfully addresses compliance issues: analyze processes and procedures to optimize program performance. Participate in productive and cohesive work teams with ACS and the Workforce Development Board.

Business Services Manager

El Paso, TX  
2004 - 2004

Was responsible for the management of the Business Services Unit and oversaw the operation and the delivery of services to employers to determine areas requiring improvement. Developed processes, systems, and relationships with employers to enhance the delivery of services.

Center Manager

El Paso, TX  
2003-2004

Was responsible for the management of one of the full service career centers and oversaw the operation and the delivery of services to determine areas requiring improvement. Developed processes, systems, and relationships with partners to enhance the operations of the center.

**Professional Skills**

Upper Management  
Public Relations  
Entrepreneurial property investor and developer  
Accounting/Budgeting/Forecasting  
Bilingual  
Computer Literate in Office and Technical Software

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**Hector E. Loya:** Mr. Loya is the President of the Armor Construction Co., Inc. Mr. Loya has over 20 years of experience in heavy commercial construction and custom residential homes. He specializes in effectively ensuring that all projects are done as scheduled and that superior quality and 100% customer satisfaction is foremost. He controls the quality control inspection and is currently overseeing several projects for the company. Mr. Loya is a respected member of the National Association of Remodelers, Inc.(NARI), Sheriff's Posse Organization, Better Business Bureau, and offers a highly developed talent for outstanding quality of craftsmanship and the integrity and dedication to each and every client.

**Education:**

El Paso Community College  
Associates of Applied Science  
Construction Management- Field Management  
Graduated Dec. 1987  
Sul Ross State University  
General Academics  
Sept. 1981 – May 1983  
Riverside High School  
Graduated May 1981

**Personal Experience:**

Armor Construction Inc.  
President  
11841 Emily Ct.  
El Paso, Tx. 79936  
September, 2002 – Present  
Position: President  
Duties: Direct all corporate business and operations.

The Loya Group, Inc. d/b/a  
Excel Construction Inc.  
President  
11841 Emily Ct.  
El Paso, Tx. 79936  
July, 1992 – September, 2002  
Position: President  
Duties: Primary Owner and Director of Commercial and Residential Construction

Sunset Homes Inc. & Supply Distributors, Inc.  
Construction Manager/Purchasing Agent  
4808 N. Mesa  
El Paso, Tx. 915-542-0100  
Feb., 1992 to July 1992  
Duties: Estimating cost and materials for all projects. Responsible for reviewing and approving contractors payroll. Overseeing the Field Superintendent in order to ensure production and cost were kept as planned; also in charge of negotiating sales and supplies from companies in and outside of El Paso. Insured that supplies were kept up to date with demand.

**Professional Skills:**

Executive Management  
Public Relations  
Computer Literate in Office and Technical Software  
Bilingual

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## **PROJECT MANAGER/ESTIMATOR**

**Frank Martinez:** Mr. Martinez is the Project Manager/Estimator at the Armor Construction Company and offers executive level management experience and a vast educational background for the company. With over 12 years of experience in commercial and residential construction as a Chief Project and Operations Officer, Mr. Martinez has the ability to control multiple projects. Mr. Martinez's management skills ensures estimating, material purchasing and review, clarification and approval of all drawings and specifications are done with the utmost professionalism and integrity to ensure complete customer satisfaction. Mr. Martinez has established an efficient purchasing program for materials and equipment and directs the Operational Management System through supervisors maintaining safety, teamwork and mission accomplishment to create an unsurpassed construction team.

### **Education:**

Univerty of Pheonix, San Diego, CA

Business Management

Associates Degree

1999 - 2004 (Still Attending)

United States Marine Corps

Management, Leadership, Safety

and Operations Training

1987 - 1998

South Gate High School, South Gate, CA:

College Prep Studies - Gifted Program

1984 - 1988

### **Personal Experience**

Armor Construction Company, Inc.

Project Manager/Estimator

11841 Emily Ct., El Paso, TX 79936

September 2007 - Present

Duties: Manage and Estimate all current and upcoming projects for the coporation.

BMC Logistics Support

Contract Project/Site Manager

2375 Peralta Av., Deming, NM

October 2006 - August 2007

Duties: Directed the construction of a multi-unit facility for a federal government contract and managed the complete facility and daily operations of the facility.

Back Country Investments and Developments, Inc.

Chief Projects and Operations Officer (CPOO)

1917 Jamacha Rd., Suite 2, Lemon Grove, CA

January 1999 - June 2006

Duties: Project Management, estimating, sub-contractor and supply/equipment scheduling, review/clarify/approve drawings and specifications, enforce all project standard operating procedures and safety requirements.

Rancho Esperanza, Inc.

Chief Executive Officer (CEO)

Potrero Valley Rd., Potrero, CA

February 1999 - February 2006

Duties: Coordinated to property acquisition and multi-million dollar development of a newly constructed multi-unit facility. CEO for non-profit corporation and operations of a multi-unit facility.

### **Professional Skills:**

Construction Project Management/Estimator

Multi-Unit Facility Management

Computer Literate in Office and Technical Software

Human Resource Management

Budgeting/Forecasting

Bilingual

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## **OFFICE/HR ADMINISTRATOR**

**Jose Briones:** Mr. Briones is the Office and Human Resources Administrator and has an exceptional educational background coupled with management experience in the industry. Mr. Briones has worked as a Project/Office Administrator for over 4 years providing a high degree of professionalism and an unsurpassed record of accomplishments in his endeavors. He has also been an Administrative Intern for the Office of Congressman Sylvester Reyes.

### **Education:**

University of Texas at El Paso  
Computer Science Major  
Associates of Applied Science  
2001 - 2003

Bowie High School  
Graduated 2001  
Honor Roll Society

### **Personal Experience**

Armor Construction Company, Inc.

Office/HR Administrator  
11841 Emily Ct., El Paso, TX 79936  
September – Present

Duties: Oversee clerical assignments, data entry, project assistance, human resources, word processing, maintain records, order and receiving materials/equipment and scheduling.

BMC Logistics Support

Project/Office Administrator  
2375 Peralta Ave., Deming, NM  
November 2003 – August 2007

Duties: Project and Office Administrator, Accounts Payable/Receivables, Contract reviewing, word processing, data entry, customer service, maintain records and files, ordering and receiving materials/equipment, inventory, managing/scheduling of personnel and sub-contractors.

Office of Congressman Sylvester Reyes

Office Administrator Intern  
310 N. Mesa, Suite 400, El Paso, TX  
September 2002 – November 2003

Duties: Oversee all office operations and personnel, research, prepare presentations, word processing, customer service, maintain official documents.

### **Professional Skills:**

Upper Management  
Computer Literate in Office and Technical Software  
Budgeting  
Bilingual

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## **FINANCE MANAGER**

**Alma Cordova:** Mrs. Cordova is currently the Finance Manager for the Armor Construction Co. Inc. Her expertise and performance in accounts receivables, budgeting, payroll, P&L, and corporate finance is done with the utmost accuracy and professionalism, which benefits the company greatly. She was Valedictorian of her class in International Business College Class of 2004 and is part of the Honor Society. She Majored in Computerize Accounting and with all her gifted knowledge and dedication Mrs. Cordova is an exceptional asset to the company.

### **Education:**

#### **IBC College**

July 2003- July 2004  
El Paso, TX  
Computerized Accounting

### **Personal Experience:**

#### **Armor Construction Company, Inc.**

Finance Manager  
11841 Emily Ct., El Paso, TX 79936  
January 2007 to Present

Duties: Accounts Receivables, Payroll, P&L, Budgeting and all other financial matters associated with the companies operation.

#### **H&R Block.**

Tax Associate  
El Paso, TX.  
2003 - 2006

Duties: On the job accomplishments included preparing customers income tax, Advised and assisted them in understanding new changes and benefits, last but not least, helped clients achieve their financial objectives by serving as their tax and financial consulting partner.

#### **Echo Star.**

Customer Service Representative  
El Paso, TX  
2001 - 2003

Duties: Worked on financials and technical spreadsheets.

### **Professional Skills:**

Management  
Computer Literate in Office and Technical Software  
Budgeting  
Bilingual

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## **CONSTRUCTION MANAGER**

**Javier Duran**: Mr. Duran is the Construction Manager and assembles all the qualities of a Construction Manager ensuring quality craftsmanship, a professional operation and the ability to control and complete multiple projects. He performs with a complete professional attitude in addressing client relationships and immediate problem resolutions on each and every project without hesitation. Mr. Duran has over 20 years of construction industry experience in managing all aspects of commercial and residential construction.

### **Education**

Ysleta High School  
Graduated 1973

### **Professional Experience**

#### **Armor Construction Company, Inc.**

Construction Manager  
11841 Emily Ct., El Paso, TX  
May 2002 - Present

Duties: Commercial and custom residential ground up construction, extensive remodeling, plumbing, electrical, concrete, carpentry, HVAC, and all types of finish coatings. Supervise Superintendents and personnel on all projects.

#### **Rayco Construction, Inc.**

Superintendent  
6425 Boeing, Suite D-4, El Paso, TX  
November 1995 – April 2002

Duties: Commercial ground up construction, extensive remodeling, plumbing, electrical, concrete, carpentry, HVAC, and all types of finish coatings. Supervised personnel on all job sites.

#### **Ysleta Independent School District**

Facility Supervisor  
9600 Sims, El Paso, TX  
February 1988 – October 1995

Duties: Supervise all facility maintenance, remodeling, millwork, and interior construction.

### **Professional Skills**

Construction Management  
Material/Equipment purchasing  
Heavy Equipment Operator  
Computer Literate  
Bilingual

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